

SEMINAR INFORMATION 2026

CARGO OPEN FORUM DISCUSSION

Friday 2th of October 3:00 to 5:00pm

We have gathered cargo and physical damage adjusters to discuss cargo and physical damage claims in a round table discussion. related documentation and inspections. Underwriting, the Spirt in which the policy is sold, policy language, and the Underwriting Intent. Valuations under CARMACK verses APD (Auto Physical Damage) Different types of policies that include cargo in transit, Inland Marine, Transportation, Contractor Equipment while in transit, Shippers' Interest Policy, Motor Truck Cargo Policy, Freight broker Liability Primary coverage versus Contingent.

Diane Adams of WK Webster- Executive General Adjusters- 17 years in trucking and 20 years in insurance

MidSouth Claims LLC: Executive General Adjusters- With over 55 years in the industry as a dedicated adjuster working directly with the insured, producing agent, underwriter and claims examiner. Specializing all inland marine transportation claims, heavy haul, shipper interest, cargo of all kinds, contractor equipment.

Friday Classes 2nd October General Attendees

1

2

3 - Kent Mortensen Ag Combine

Saturday Classes Saturday 3rd October

Class 1A

Adam Brand predatory towing Inflation and fabrication of tow, recovery and hazmat invoices has become big business. With increasing frequency, towers are holding everything from heavy equipment to automobiles hostage, while demanding payment of unreasonable invoices. Storage continues to accrue and insurers are regularly confronted with difficult choices to pay or fight. This presentation will outline ways in which to identify suspect recoveries and inflated/fraudulent invoices and provide strategies to investigate, mitigate and litigate these disputes.

Mr. Brand has extensive trial experience before state and federal courts in complex coverage litigation, automobile, commercial and homeowner fraud and arson cases, as well as medical provider, bad faith, and extra-contractual liability matters. Mr. Brand is actively involved in the insurance industry's education efforts and has served as a panelist and lecturer at seminars and conferences sponsored by international, national, and local insurance organizations.

Class

Recorded HACCP temperature at the shipper and receiver. The Safe Transportation of Foods, (USDA) United States Department of Agriculture, USDA Animal and Plant Animal & Plant Health Inspection Service, (FDA) Food and Drug Administration, Food Safety Modernization Act, Bio Terrorism Act, United States Federal Food, Drug, and Cosmetic Act, HACCP Plan. What are these rules, agencies and how do we use them?

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Class

Accident Reconstruction in Heavy Trucking- teaching the field adjusters how to collect the data, photos, drone footage and videos you would need them to get you.

Dr. Doug Powell is a Senior Managing Biomechanist at YA Group

Class

Farm to table, types of transport, crop and yield, regulations, produce and live Animals.

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Class

Double Brokering between freight brokers and what it means to moto carriers, Freight Broker Liability, Contracts and How they might extend to the motor carrier, Rate Confirmation Sheets, Broker Carrier Agreements. Calculating earned freight

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Class

Towing Panel- Investment Groups and Tow companies being purchased causing higher rates. Equipment used to upright trucks, trailer, and cargo.

Greg Cochran -Arkansas Truck Center- Towing and Recovery

Matt Ross- Tow America

Class

Heavy Haul, Equipment Hauled, Equipment used to haul and products hauled

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Class

Forensic Engineering and its Application to Truck & Heavy Equipment Claims

Chris Spies, P.E., Senior Mechanical Engineer - EDT Engineers

Mr. Spies grew up spending most weekends in the garage with his father. After earning his Bachelor's degree in mechanical engineering from the University of Missouri, he joined a compressor manufacturer where he designed centrifugal compressors and heat exchangers for automotive and industrial applications. He also has additional experience in the design, testing and analysis of planetary gear drives, as well as design of hydraulic, pneumatic and electrical systems, and powertrains for off-highway equipment. When not on the job, he enjoys fabricating and working on his drag and dirt track racing cars

Class

Accident Reconstruction in Heavy Trucking- teaching the field adjusters how to collect the data, photos, drone footage and videos you would need them to get you.

Dr. Doug Powell, Senior Managing Biomechanist at YA Group.

Dr. Powell has extensive experience in the area of injury biomechanics, treatment and rehabilitation. His experience includes sport-related injury, motor vehicle collisions, slip/trip and fall events, traumatic brain injury, spine injury and fixation, and injuries to infants (such as shaken baby syndrome). Dr. Powell has provided written and oral testimony in both civil and criminal cases.

Class

Mobile Equipment

This mobile equipment seminar covers common loss scenarios and the practical issues that follow a claim from first inspection through resolution. Topics include coverage, repairs, parts sourcing, evaluations, salvage, and subrogation. It will focus on real-world claim handling considerations and better up front decision making.

Travis Hinrichs- Nationwide

Travis Hinrichs is a Claims Specialist with Nationwide, based in Des Moines, IA, specializing in commercial equipment and agribusiness claims.

Class

Awaiting topic

Kendall Woodward – Director of Claims, Ten Four Truck Insurance

Class

Awaiting Topic

Tyler Tigges-Great West Casualty